

INTERSTATE FIRE & CASUALTY COMPANY

COPYRIGHT PATENT TRADEMARK SUPPLEMENT

PLEASE COMPLETE THE FOLLOWING:

AREAS OF PRACTICE

1. List the areas of your practice based on gross revenue by showing the percentages for each of the following:

- a. Domestic Patent Prosecution _____ %
- b. Foreign Patent Prosecution _____ %
- c. Intellectual Property Litigation _____ %
- d. Patent Filings and Searches _____ %
- e. Patent Infringement _____ %
- f. Trademark/Copyright Registration & Licensing _____ %
- g. Other (Describe) _____ %

2. Please identify the number of a) attorneys and b) patent agents who are representing client interests before the PTO.

- a) attorneys _____
- b) patent agents _____

Recent Experience of the Applicant's Intellectual Property Lawyers

Please complete the schedule below for all lawyers of the applicant who practice Intellectual Property Law. In the third and fourth columns indicate the number of hours the lawyer has billed on Intellectual Property Law matters during the past twenty-four months. Round to the nearest 50 hours.

Lawyer	# of Years IP Experience	IP Practice Billable Hours Most Recent 12 Months	IP Practice Billable Hours Prior 12 months

INDUSTRY AREAS

3. Industry Areas. Please provide a breakdown of your intellectual property practice by showing the percentages based on gross revenue derived from intellectual property matters within the following industries:

- a. Biotechnical _____ %
- b. Chemical _____ %

- c. Computer _____ %
- d. Electric _____ %
- e. Industrial _____ %
- f. Mechanical _____ %
- g. Pharmaceutical _____ %
- h. Other (Describe) _____ %

4. Please indicate the percentage (%) of clients in the past year which fall into the following categories:

Companies with sales exceeding \$50 million	_____
Companies with sales exceeding \$25 million	_____
Companies with sales of up to \$25 million	_____
Partnerships and/or closely held companies	_____
Individual Inventors	_____
OTHER (Please Describe)	_____
	<u>100%</u>

SEARCHES

- 4. a. When undertaking a patent search, do you require the use of an engagement letter which details the nature, scope and limitations of a proposed patent search? _____ Yes No
- b. 1. For foreign patent filings, is the client made aware of the deadlines for these filings and the requirements necessary to complete the filings? _____ Yes No
- 2. Are foreign patents handled by a separate unit? _____ Yes No
- c. 1. Is your responsibility for payment of annuities, maintenance fees or taxes clearly stated in the engagement letter? _____ Yes No
- 2. If the client is responsible for payment of annuities, maintenance fees or taxes, or if authorization is necessary, are notices of required payments sent well in advance of the due date? _____ Yes No
- 3. Is the system for sending such notices computerized? _____ Yes No
- d. Do you maintain a calendar or docketing system to record, monitor and comply with filing deadlines and other time limitations in connection with securing patents? _____ Yes No
- e. Please describe your procedures to ensure that the client is notified of all such deadlines and other time limitations: _____

- f. To what extent is foreign patent work performed by you? _____

- g. Do you engage the services of a third party to carry out patent searches? _____ Yes No
If "Yes", indicate how frequently, under what circumstances and whether third party have own insurance or a hold harmless agreement in place. _____

- h. When rendering an opinion as to the results of a patent search, do you qualify the opinion in writing with

